



## ALL INDIA BHARAT SANCHAR NIGAM LIMITED RETIRED EXECUTIVES' ASSOCIATION

### Central Headquarters

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No. AIBSNLREA/CHQ/2020/30

Dated: 09.05.2020

To

Shri Ravi Shankar Prasad,  
Minister of Communications & IT,  
Sanchar Bhawan,  
20 Ashoka Road,  
New Delhi 110001.

**Sub: Ill-designed move to stall the process of procuring equipment through open tender to provide 4-G Internet Services by Bharat Sanchar Nigam Limited.**

Sir,

Being disturbed by the news appearing in a section of media that the move of Bharat Sanchar Nigam Limited to procure equipment to provide much needed 4-G services for its own revival, as acknowledged even by Cabinet as the need of the hour, through open tender has received a road-block due to some objections raised by certain lobbies on the conditionality in the tender document, we are forced to encroach upon your valuable time to express our serious concern and seeking your kind intervention in the matter.

2. We strongly believe that the lobby which never want BSNL to survive and kicking is behind the move. The unforeseen hands of some private operators and their mentor politicians could also be behind this move. This reminds us of how these lobbies and politicians during the regime of earlier Government could successfully thwart successive moves by BSNL to procure the much-needed equipment through open tenders to expand its services. The fallout of the success of those ill-conceived moves cost BSNL dearly and consequently BSNL was found to slip down from the position of second top-most service provider of internet services to an insignificant position as a service provider.

3. In the era of stiff competition in which quality and standard have strong say, BSNL needs to procure best of the equipment available in the market to stay in the competition and also to become the first choice of the customers. BSNL cannot afford to induct sub-standard equipment in the name of indigenouness and then fail to meet the expectation of all the stake holders including the valued customers.

4. In view of the above, we strongly believe that your able leadership will be able to foil the conspiracy hatched against BSNL by some vested interests and the present blockade created against procurement of equipment by BSNL to provide much delayed 4-G Services will also be

urgently removed. We, therefore, once again seek for your kind intervention in this all-important issue.

With kind regards,

Yours sincerely,

  
(S Basu) 09.5.2020  
General Secretary

Copy to:

1. Shri Sanjay Dhotre,  
Minister of State for ( C )
2. Shri Anshu Prakash,  
Secretary (T), DOT.
3. Shri P K Purwar,  
CMD, BSNL.